



InnoCare Pharma

2025Q1 Results

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May 14, 2025



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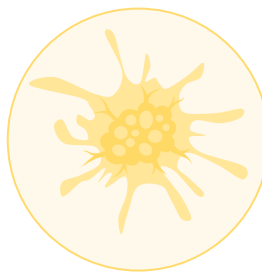
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Our Mission & Vision: Science Drives Innovation for the Benefit of Patients



To Become
a **Global Biopharmaceutical Leader**
that Develops and Delivers
Innovative Therapies for Patients **Worldwide**

Oncology



Autoimmune

Our Therapeutic Focus

Key Achievements in 2025Q1

Robust Commercial Acceleration & Solid Financial Foundation

- ❖ Total revenue reached **RMB 381 million**, representing a **yoy increase of 129.92%**
- ❖ Orelabrutinib achieved **RMB 311 million** sales with **89.22% yoy growth**
- ❖ **Net profit** for January to March 2025 was **RMB 14 million**
- ❖ Gross profit margin reached **90.5%**, an increase of 5.1 p.p. compared to the same period of last year
- ❖ **Strong cash position of RMB 7.8 billion**

Diversified Product Portfolio & Multiple Ph3 Studies to Address Unmet Medical Needs

- ❖ **Orelabrutinib 1L CLL/SLL NDA approved in China** and other indications NDA submitted in overseas
- ❖ **Tafasitimab BLA for r/r DLBCL** accepted under priority review
- ❖ **Zurletrectinib (ICP-723)** registrational study done, **NDA accepted under priority review**
- ❖ **Mesutoclax (ICP-248)**
 - Combo with Orelabrutinib entered into **Ph3 registrational trial for 1L CLL/SLL**; patient enrollment ongoing
 - Approved to initiate a **single-arm Ph 2 registrational study for BTKi failure r/r MCL**; the first BCL-2 inhibitor in China to receive **Breakthrough Therapy Designation**
- ❖ **Orelabrutinib in Autoimmune Diseases**
 - **PPMS**, global Ph3 registrational trial, targeting FPI by 2nd half of 2025
 - **SPMS**, global Ph3 registrational trial, targeting FPI by 2nd half of 2025
 - **ITP**, Ph3 registrational trial, targeting NDA submission in 2026H1
 - **SLE**, Ph2b enrollment completed, data readout in 2025Q4
- ❖ **Soficitinib (ICP-332) (TYK-2/JAK1)**
 - **Atopic dermatitis**: Ph3 registrational trial; patient enrollment is accelerating
 - **Vitiligo**: Ph2 trial initiated; patient enrollment underway
- ❖ **ICP-488** (TYK-2, allosteric) Ph3 registrational trial for **Psoriasis** in China initiated; patients enrollment ongoing

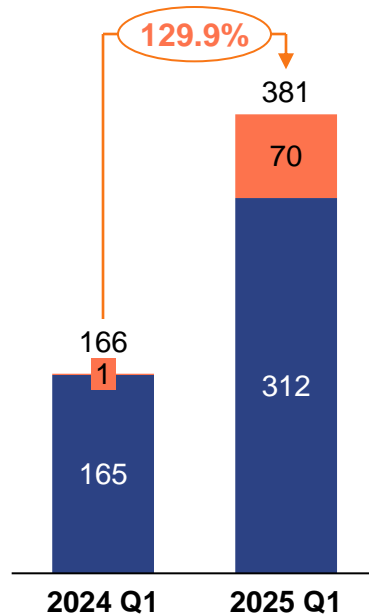
In 2025 Q1, Total Revenue Achieved 129.9% yoy Growth, Drug Sales Achieved 89.1% yoy Growth, Total Profit Turns to Positive

Revenue

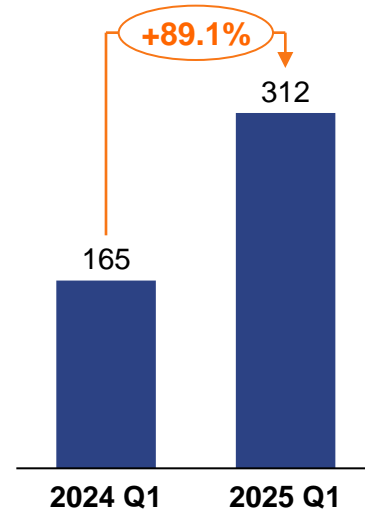
In RMB millions

Total Revenue

BD and service Drug sales



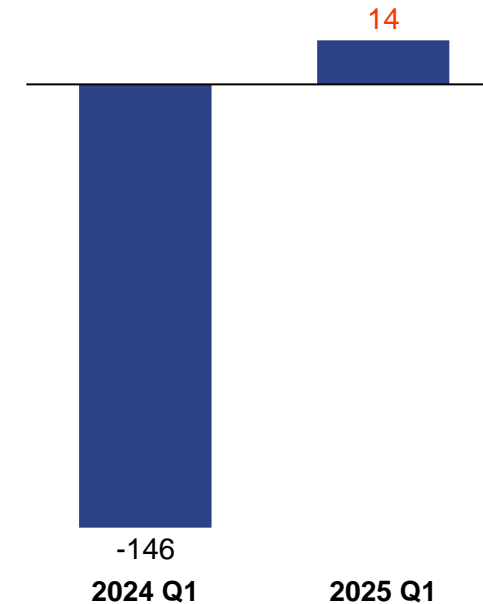
Drug Sales



2025 Q1 total revenue achieved 381M with 129.9% growth vs. prior year, drug sales achieved 312M with 89.1% growth vs. prior year

Profit for the Period

In RMB millions

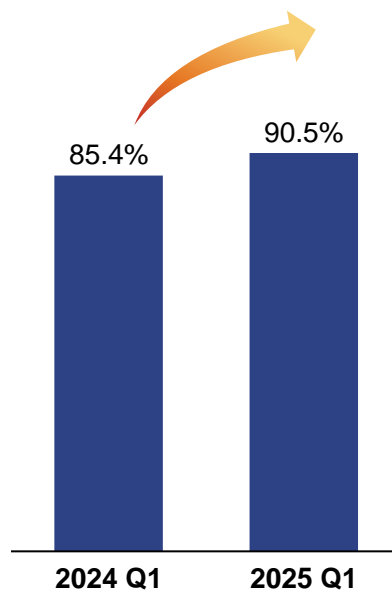


Total profit of 2025 Q1 turns to positive, which is attributed to drug sales growth, BD revenue, and cost efficiency improvement

Driving for Sustained Growth and Strong Cash Position Provides Flexibility

Gross Margin % *

In RMB millions

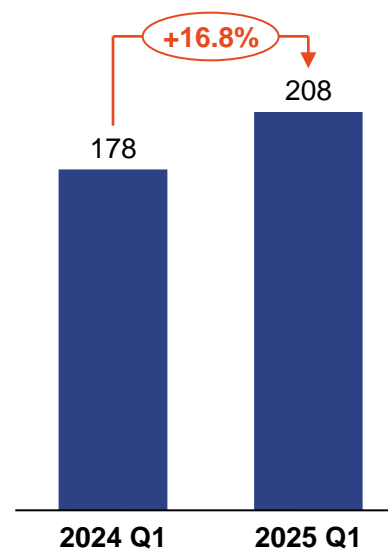


*Gross margin %=1-Cost of Revenue/Total Revenue

YTD Gross profit margin keeps increasing to 90.5%, attributing to the orelabrutinib manufacturing efficiency improvement, and additional gross margin from BD revenue

R&D Expense

In RMB millions



R&D expenses increased for strategic investment for innovative technology platform, and increased resources to clinical trials for our prioritized programs

Cash and related balance*

In RMB millions



Robust cash and related balance of RMB 7.8B (~US\$1.1B) provides flexibility to expedite the clinical development and to invest in a competitive pipeline

Note: The above financials is based on CAS (China Accounting Standards for Business Enterprises)

Cash and related balance includes cash and bank balances, other financial assets and interest receivables balance

2025 1st BD Deal: ICP-B02 (CD3xCD20) Partnership with Prolium



Prolium Bioscience, Inc.

Funded by  **rtw**

Upfront + Near-term
Payment
+
Milestone Payment

US\$ 520M

Royalty

**Tiered Royalties on
Net Product Sales**

Capitalization and Equity

**A Stake in
Prolium**

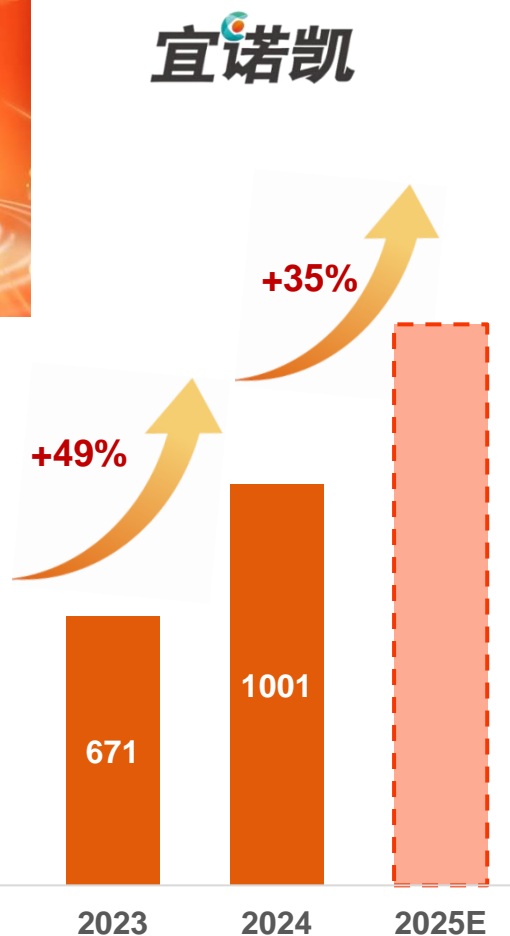
Under the terms of the agreement, Prolium will receive the rights to develop and commercialize ICP-B02 in the global non-oncology field and the oncology field outside of Asia.

Orelabrutinib Commercialization:

Driving High Sales Growth through Outstanding Product Data, Expanding Indications and Treatment Areas, and Recommended by Authoritative Guidelines



(RMB Mn)



Capturing the High-Potential MZL Market

- ✓ **First and only** BTKi for the treatment of r/r MZL
- ✓ MZL: The **second largest** NHL indication with significant market potential
- ✓ Committed to becoming a **market leader in MZL**

Further Expanding the Indications and Market Potential of CLL/SLL and MCL

- ✓ **1L CLL/SLL approved**, further unlocks market potential and is expected to drive significant growth in market penetration
- ✓ **r/r CLL/SLL and r/r MCL approved and included in NRDL**
- ✓ **Prolonging treatment duration** with strong efficacy and safety

Recommended in the 2025 CSCO Lymphoma Guidelines

- ✓ **CLL/SLL**: First-line and r/r CLL/SLL — **Grade I** recommendation
- ✓ **MZL**: **Grade I** recommendation
- ✓ **MCL**: First-line treatment of MCL — **Grade II** recommendation.

¹**Indications included in NRDL:** adult patients with chronic lymphocytic leukemia (CLL)/small lymphocytic lymphoma (SLL) who have received at least one prior therapy (r/r CLL/SLL), adult patients with mantle cell lymphoma who have received at least one prior therapy (r/r MCL), and adult patients with marginal zone lymphoma who have received at least one prior therapy (r/r MZL)

Innovative Pipeline: Accelerating Portfolio Towards Value Realization





Pre-IND	Phase 1/2	Phase 3	Registration	Approved
ADC <ul style="list-style-type: none"> ● Solid tumor 	Mesutoclax (ICP-248) BCL2 <ul style="list-style-type: none"> ● r/r NHL(CHN, US) ● AML(CHN, Global) 	Orelabrutinib BTK <ul style="list-style-type: none"> ● TN MCL (CHN) ● MZL confirmatory (CHN) 	Orelabrutinib BTK <ul style="list-style-type: none"> ● r/r MZL (SG) ● r/r MCL (AU) 	Orelabrutinib BTK <ul style="list-style-type: none"> ● TN CLL/SLL (CHN) ● r/r CLL/SLL (CHN)
IL17 Oral <ul style="list-style-type: none"> ● Autoimmune disease 	Soficitinib (ICP-332) TYK2/JAK1 <ul style="list-style-type: none"> ● Prurigo nodularis (Global) Phase 2 	<ul style="list-style-type: none"> ● ITP (CHN) ● SLE (CHN) Phase 2b ● PPMS (Global) ● SPMS (Global) 	Tafasitimab CD19 <ul style="list-style-type: none"> ● r/r DLBCL (Mainland CHN) 	<ul style="list-style-type: none"> ● r/r MCL (CHN) ● r/r MCL (SG) ● r/r MZL (CHN)
Others Oral <ul style="list-style-type: none"> ● Autoimmune disease 	ICP-189+EGFRi SHP2 <ul style="list-style-type: none"> ● NSCLC (CHN) 	Tafasitimab CD19 <ul style="list-style-type: none"> ● DLBCL (CHN) 	Zurletrectinib NTRK <ul style="list-style-type: none"> ● NTRK fusion-positive cancers (CHN) 	Tafasitimab CD19 <ul style="list-style-type: none"> ● r/r DLBCL (GBA) ● r/r DLBCL (HK) ● r/r DLBCL (Macao) ● r/r DLBCL (TW)
	ICP-B02 CD3XCD20 <ul style="list-style-type: none"> ● NHL (CHN) 	Mesutoclax BCL2 <ul style="list-style-type: none"> ● TN CLL/SLL (CHN) +Orela ● BTKi failure r/r MCL Phase 2 registrational 		
	ICP-490 E3 Ligase <ul style="list-style-type: none"> ● MM (CHN) ● NHL (CHN) 	Soficitinib (ICP-332) TYK2/JAK1 <ul style="list-style-type: none"> ● Atopic Dermatitis (CHN) ● Vitiligo (CHN) Phase 2/3 		
	ICP-B05 CCR8 <ul style="list-style-type: none"> ● Hemato-oncology (CHN) ● Solid Tumor (CHN) 	ICP-488 TYK-2 <ul style="list-style-type: none"> ● Psoriasis (CHN) 		

- Hemato-oncology
- Autoimmune Disease
- Solid Tumor

A person wearing a blue cleanroom suit, hood, and mask is reviewing a large sheet of paper in a pharmaceutical facility. The background shows complex industrial equipment with pipes and machinery. The image is overlaid with a light blue gradient and a solid orange rectangle on the left side.

A Leading Hemato- oncology Franchise

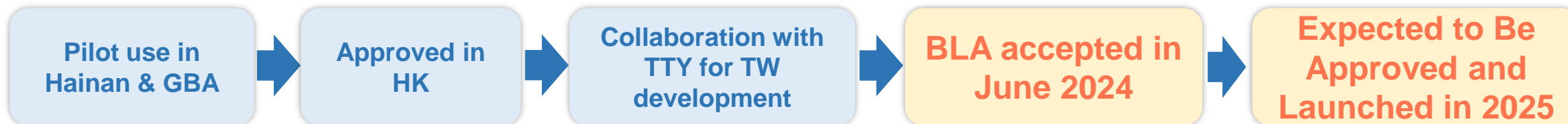
Hemato-oncology: Marketed and Phase 3 Clinical Products

Assets	Target	Indication	Clinical Trial	Registration	Market
 Orelabrutinib	BTK	r/r CLL/SLL			★ CHN
		r/r MCL			★ CHN,SG
		r/r MZL			★ CHN
		1L CLL/SLL			★ CHN
		1L MCL	Global Ph3 ongoing		
		MZL Confirmatory Trial	Ph3 ongoing		
 Tafasitamab	CD19	r/r DLBCL			★ HK, MC, TW
			Mainland China BLA accepted by CDE		
		DLBCL Confirmatory Trial	Ph3 ongoing		
Mesutoclax (ICP-248)	BCL2	1L CLL/SLL	Ph3 registrational trial ongoing, combo with Orela		
		r/r MCL (BTKi treated)	Ph2 registrational trial approved to initiate		
		1L AML	Clinical trials ongoing in CHN & global		
Others (ICP-490, -B02, -B05, etc.)		Hemato-oncology	Clinical trials ongoing in multiple indications		

Marketed

Clinical

Tafasitamab (CD19): BIC Profile for r/r DLBCL, Expected to Launch in 2025



Tafasitamab		ICP-CL-00901 (N=52)	
		IRC	
		N	%
ORR		38	73.1%
CR		18	34.6%
PR		20	38.5%
DCR		44	84.6%

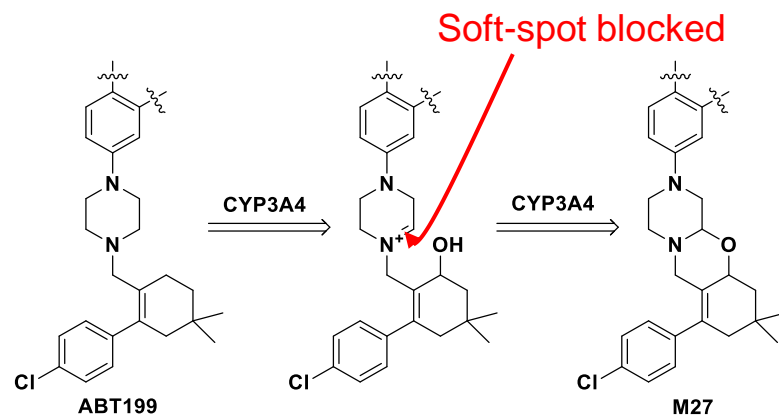
Tafasitamab (CD19): BIC Profile for r/r DLBCL, Expected to Launch in 2025

Comparison of Selected Novel Therapy in r/r DLBCL

Company	Target	Therapy	Phase	ORR (%)	CR (%)	mDOR (m)	mPFS (m)	mOS (m)
Incyte/InnoCare	CD19	Tafasitamab + Lenalidomide	Approved ex-China	57.5	40	43.9	11.6	33.5
ADC Therapeutics	CD19 ADC	Loncastuximab tesirine	Approved ex-China	48.3	24.1	10.25	4.93	9.92
Roche	CD79b ADC	Polatuzumab vedotin + BR vs BR	Approved	42 vs 18	23 vs 3	12.6 vs 7.7	9.5 vs 3.7	12.4 vs 4.7
Roche	CD20/CD3	Glofitamab	BLA	52	39	10.4	3.8	11.5
Amgen/Beigene	CD19/CD3	Blinatumomab	II	43	19	11.6	3.7	5.0
Regeneron/Zai Lab	CD20/CD3	Mosunetuzumab	II	33	21	N/A	N/A	N/A
AbbVie	BCL-2	Venetoclax+R+Pola	II	65	31	5.8	4.4	11

Non-head-to-head comparison

Mesutoclax (ICP-248): A Novel BCL-2 Inhibitor with Clinical Advantages



Venetoclax Pharmacological Properties

- M27, a major metabolite of Venetoclax, shows ~80% AUC of the parent drug within 24 h
- M27 has no pharmacological activity but has hematological toxicity*
- Significant inhibition of CYP2C8 and CYP2C9 by Venetoclax and M27 with $\text{IC}_{50} \leq 0.82 \mu\text{M}$
- Significant inhibition of P-gp and BCRP by Venetoclax and M27 with $\text{IC}_{50} \leq 1.48 \mu\text{M}$

* Venetoclax FDA non-clinical toxicology review

CYP: Cytochrome P450 proteins; BCRP: breast cancer resistance protein; DDI: drug-drug interaction; PK: Pharmacokinetics

Advantages of Mesutoclax



Eliminated major metabolite



Significant higher exposure



Improved efficacy



Reduced hematological toxicity



Reduced DDI risks

Mesutoclax (ICP-248): Excellent Clinical Results

BTKi + BCL-2i for 1L CLL/SLL

	Orela+Mesutoclax	Ibru + Ven ¹	Acala + Ven ²
Sample Size	42	106	291
ORR	100%	86.8%	92.8%
CRR	53.4%*	36.7%	NA
uMRD	46.2%** W12	45.3% EOT+3	34.4% EOT
TLS	0	0	0.3%

Cutoff date: 2025/01/03

* Target lesion by imaging; at RP3D

** Median duration of combo treatment: 5.5m

BTKi-treated r/r MCL

	Mesutoclax	Venetoclax ^{3,4}	Pirtobrutinib ⁵
	BTKi+, N=17	BTKi+, N=17	cBTKi* Pretreated MCL N=90
ORR	70.5%	53%	57.8%
CRR	23.5%	18%	20.0%

Cutoff date: 2025/02/26

* cBTKi: covalent Bruton tyrosine kinase inhibitor

Ph3 registrational trial Combo with Orelabrutinib for 1L CLL/SLL ongoing in China

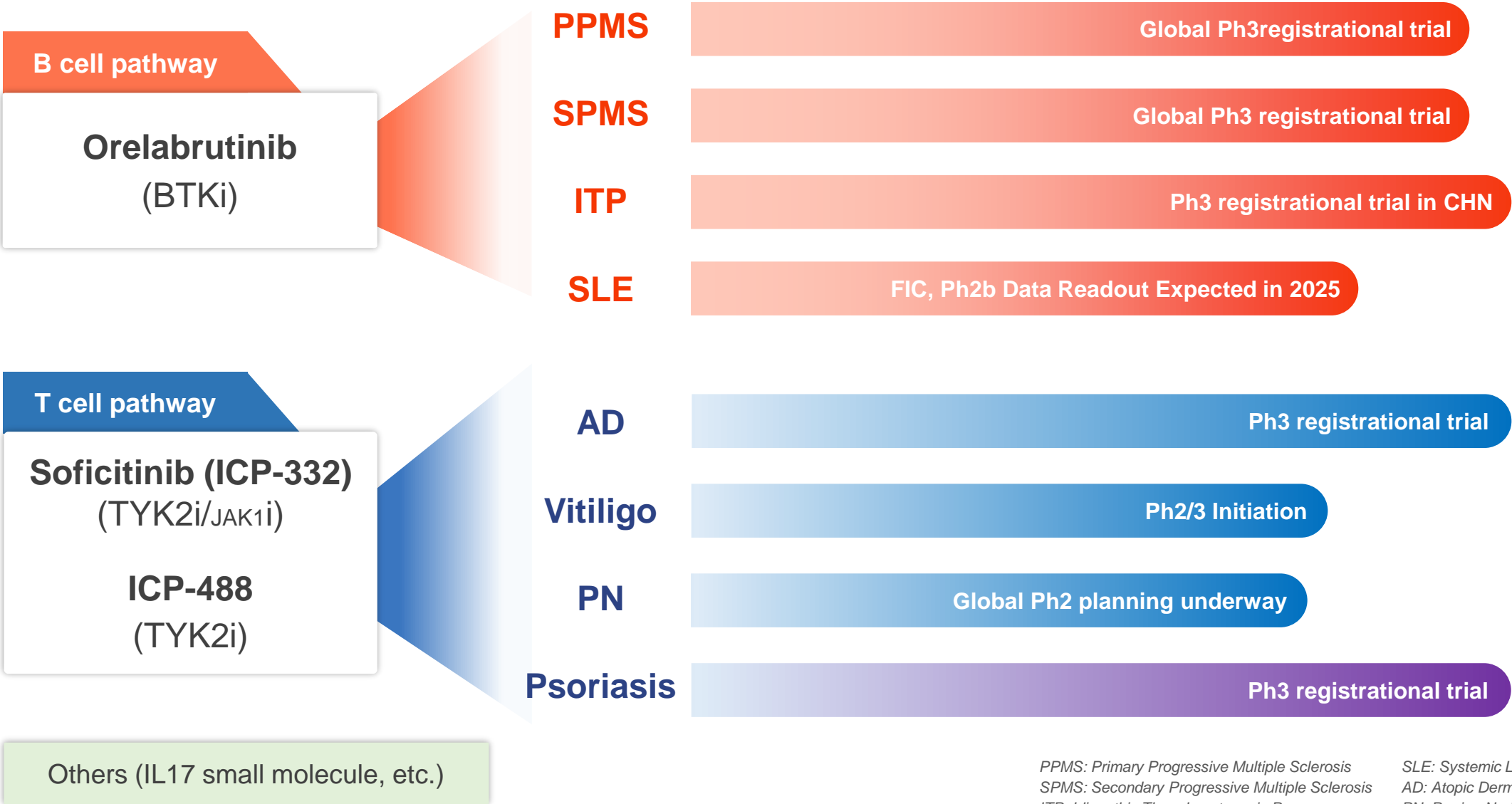
Ph2 registrational trial approved to initiate First BCL-2 inhibitor in China to receive Breakthrough Therapy Designation

1L AML clinical trial ongoing in China and globally

Well Positioned Portfolio in Autoimmune Diseases



Multiple Assets with Large Indications Progressed to Phase 3 Trials





MS

- **PPMS: Global Ph3 ongoing**
- **SPMS : Global Ph3 ongoing**
- With high target selectivity, favorable PK and the ability to cross the BBB, Orelabrutinib offers a promising therapeutic option for treating PMS
- Best-in-class potential

~2.5 million patients worldwide

ITP

- Ph3 registrational trial for the treatment of ITP is underway in China, with **NDA submission expected in 2026H1**
- BTKi treatment for autoimmune diseases is just around the corner

Over 200,000 new patients globally each year

SLE

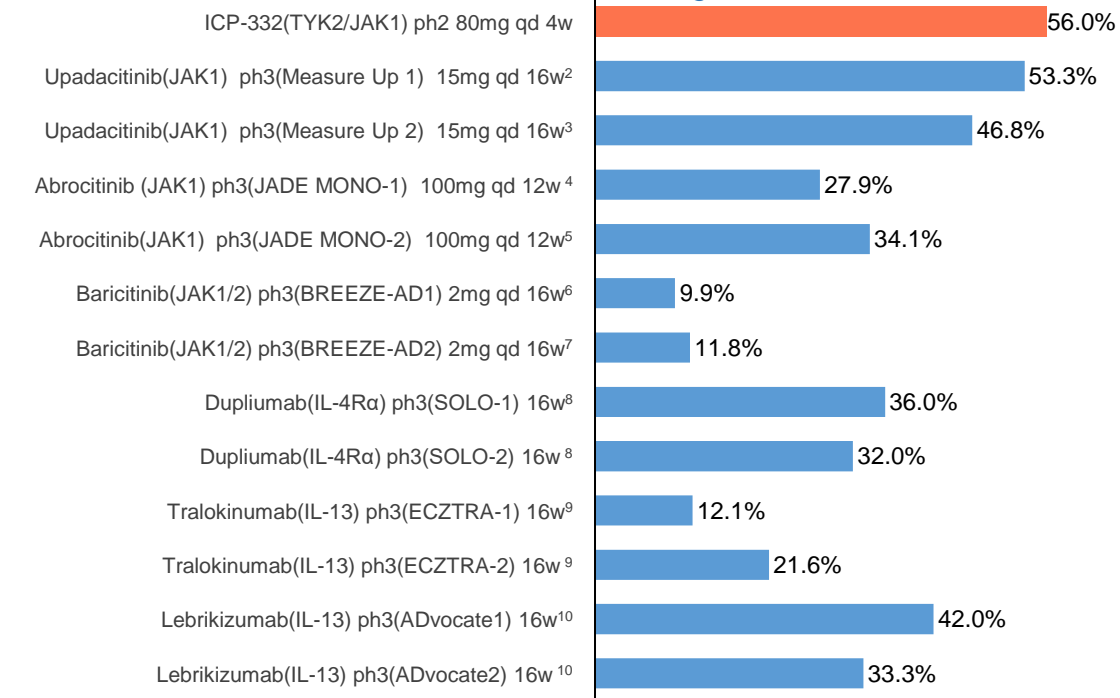
- The **world's first and only** BTKi demonstrating efficacy in Ph2 trial
- Phase 2b Clinical Trial Enrollment Complete, **Data Readout Expected in 2025Q4**

~8 million patients worldwide

Soficitinib (ICP-332), ICP-488: Two Differentiated TYK2 Inhibitors have Great Potential in Multiple Indications

Soficitinib Ph2 AD

Phase 2 data indicates that soficitinib demonstrates significant efficacy in treating AD, showing the best efficacy (placebo-adjusted) compared to several other innovative drugs

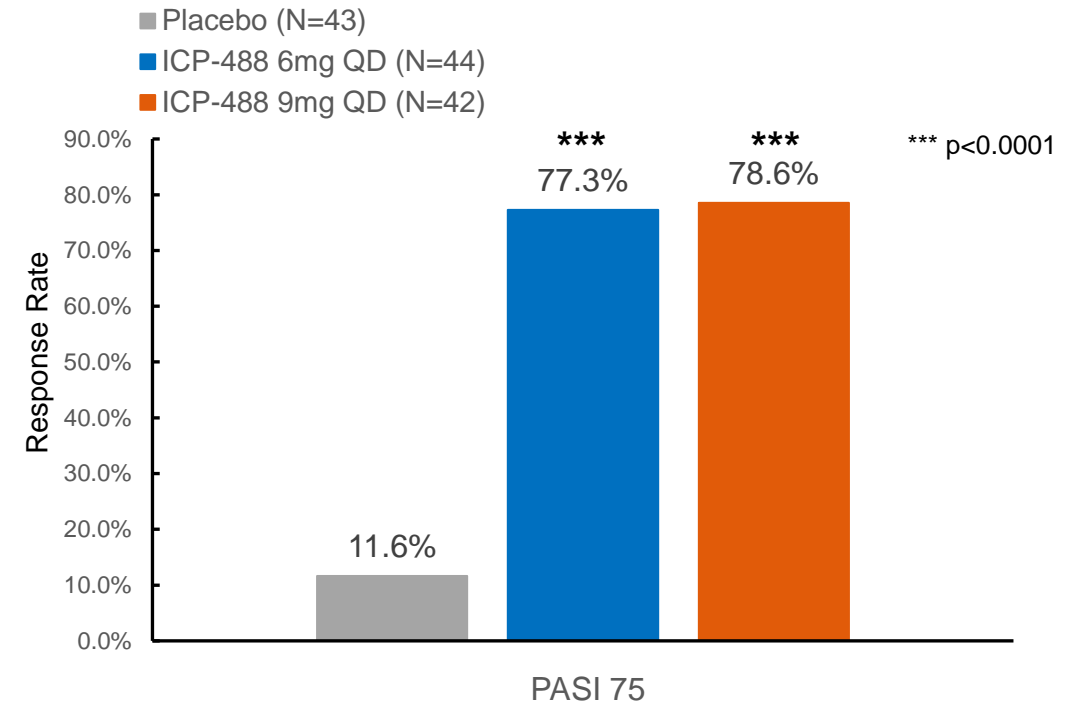


Not a head-to-head comparison

- ✓ Ph3 registrational trial for AD ongoing
- ✓ Ph2/3 trial for vitiligo initiated
- ✓ Ph2 global trial for prurigo nodularis is being planned

ICP-488 Ph2 Psoriasis

ICP-488 demonstrates outstanding efficacy in Ph2 trial for Psoriasis



- ✓ Ph3 registrational trial for psoriasis initiated, patients enrollment ongoing

Oral Therapies for Comprehensive Coverage of Autoimmune Diseases

Orelabrutinib (BTKi)

Soficitinib (ICP-332) (TYK2/JAK1i)

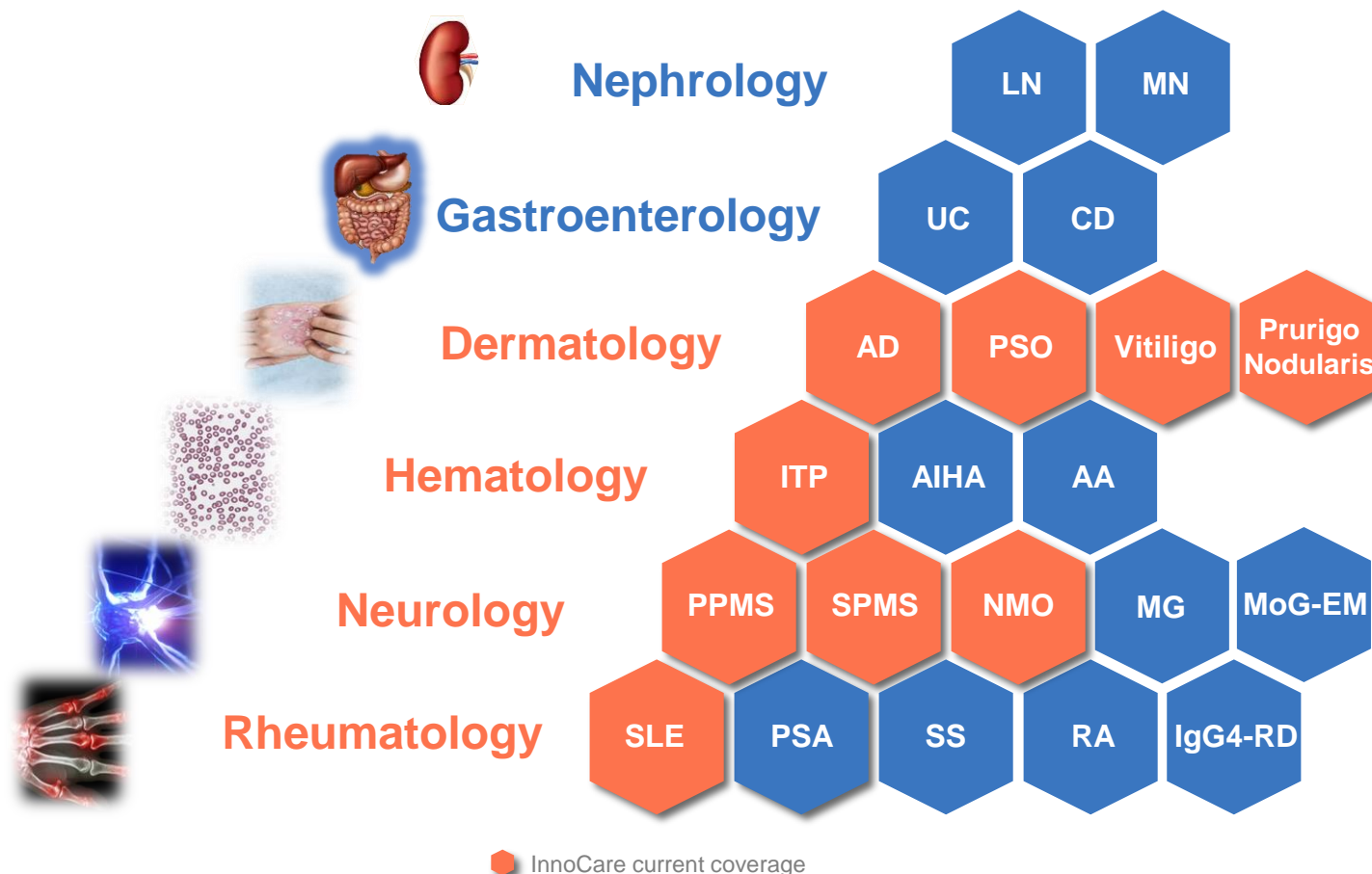
ICP-488 (TYK2i)

IL-17 (small molecule)

Project 40 (cyclic peptide)

Projects 42 & 43 (small molecule)

Project 44 (molecular glue)



■ Clinical
■ Pre-clinical

LN: Lupus Nephritis
MN: membranous nephropathy
UC: Ulcerative Colitis
CD: Crohn disease

AA: Aplastic anemia
AIHA: Autoimmune hemolytic anemia
NMO: Neuromyelitis optica
MG: Myasthenia gravis

MoG-EM: MOG antibody-associated encephalomyelitis
SS: Sjogren syndrome
RA: Rheumatoid Arthritis
IgG4 RD: IgG4 related disease

A close-up photograph of a person in a white lab coat and white gloves using a pipette. The person is also wearing safety glasses. The background is a blurred laboratory setting with various equipment. The text "Innovative Solid Tumor Assets" is overlaid on the left side of the image.

Innovative Solid Tumor Assets

Precision Medicine

Benefit patients more

Zurletrectinib (ICP-723)

- ✓ Second-Generation TRKi for NTRK gene fusion-positive patients registrational trial completed
- ✓ NDA submitted in March 2025, accepted under priority review

Combo Therapy

Benefit more patients

ICP-189 (SHP2i)

- ✓ Dose expansion of combination therapy with Firmonertinib (EGFRi) for NSCLC ongoing

ADC

Targeting Hard-to-Treat
Cancers

ICP-B794 (anti-B7-H3 ADC)

- ✓ Innovative linker-payload invented with in-house technology
- ✓ Superior efficacy and safety window in animal models
- ✓ IND submitted and accepted in April 2025



Novel Connector

- Irreversible connector
- Prevent thiol exchange

Hydrophilic Linker

- Allows high DAR
- Improves stability

Effective Payload

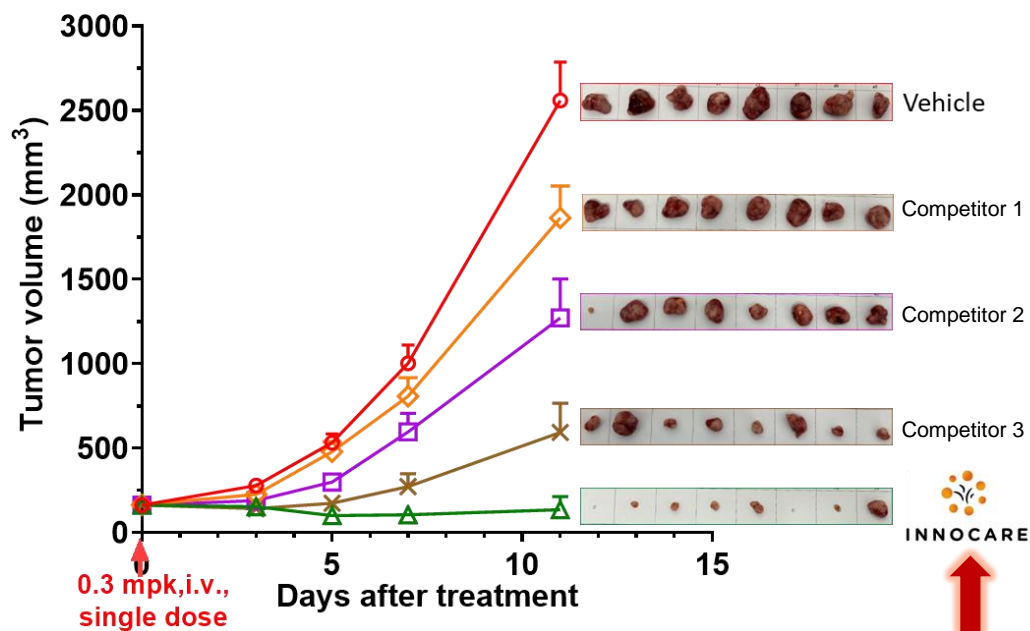
- Potent
- Bystander effect
- Tumor-specific release
- Rapid clearance

ICP-B794: Robust Anti-Tumor Activity in Animal Models vs. Other Platforms

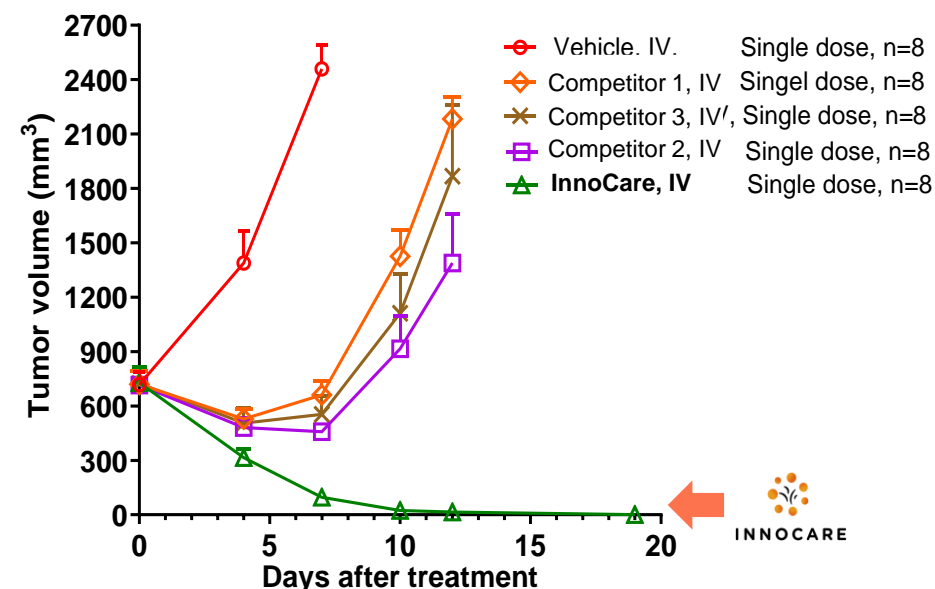
ICP-B794 Demonstrates Superior Anti-Tumor Activity in Animal Model Compared to Others

ICP-B794 Exhibits Superior Tumor-killing Effect in Large Tumors

Mouse CDX model






Xenograft CDX model (NSCLC)



Note: linker-payload from different platforms conjugated to InnoCare anti-B7H3, all tested articles with DAR≈8

Safety Window is >200 fold in preclinical studies

Key Milestones in Next 12 Months

	Assets	Milestones
Commercialization & BD	Commercialization	Rapid sales growth Guidance Raised
	BD	Strive to get BD deals
 Hemato-oncology	Orelabrutinib	NDA approval for 1L CLL/SLL in CHN ✓
		NDA approval for r/r MZL in Singapore
		NDA submission for CLL/SLL, r/r MCL, r/r MZL overseas
		Ph3 registrational trial for combination with ICP-248 in 1L CLL/SLL enrollment completed
	Tafasitamab	BLA approval in CHN for r/r DLBCL
	Mesutoclax (ICP-248)	Data readout: BTKi-treated r/r NHL; Combination with orelabrutinib in 1L CLL/SLL Ph2 trial longer efficacy
		Ph3 registrational trial for combination with orelabrutinib in 1L CLL/SLL enrollment completed
		Registration trial initiation in BTKi-treated r/r MCL patients ✓
		Completion of AML dose escalation
 Autoimmune Diseases	Orelabrutinib	Completion of ITP Ph3 registration trial, NDA submission in 2026H1
		Global Ph3 registrational trial initiation in PPMS, FPI
		Global Ph3 registrational trial initiation in SPMS, FPI
		Data readout: SLE Ph2b study
	Soficitinib (ICP-332)	Completion of patient enrollment for Ph3 AD trial
		Completion of patient enrollment for Ph2 vitiligo trial
	ICP-488	Completion of patient enrollment for Ph3 psoriasis trial
 Solid Tumor	Zurletrectinib (ICP-723)	NDA submission for adult and adolescent patients in CHN ✓
		NDA Submission for pediatric patients in CHN
	ICP-B794	Initiate clinical trial and try to get PoC in the clinic by the end of 2025
	ICP-189	Data readout: Combo with EGFRi in NSCLC

10
SINCE 2015



INNOCARE

Empowering the Future Together

Thank you for your attention!